

## Michel van Buren

Managing Director Solventure the Netherlands





Viral social media posts & unexpected response to campaigns leads to product shortage

## Demand Volatility



Final post about the baby's skin, most of you saw he was a hot mess last month with the eczema he'd had since birth.... nothing we were prescribed worked, even hydrocortisone cream didn't touch it.

Tried dairy free formula, Dermol, Nizarol, Aveeno, Oilatum.... nothing made a difference. He didn't sleep for 4 months because he scratched non stop all night. After a shout out we were recommended Dream Cream by Lush and gave it a go; it's transformed his skin and he's now completely and utterly eczema free. For anyone else having a hard time, it's done the job for us a













OOW Jessica Otero and 43K others

47,949 Shares

35K Comments







# arkieva

One-Plan S&OP Software



Gartner Supply Chain Executive Conference 2018

> Booth # 513

### arkieva One-Plan S&OP Software

Creating an Unforgettable Brand Experience With Predictive Analytics

LUSH FRESH HANDMADE COSMETICS

#### Christine Cosulich

Demand Planning Manager, Lush

#### **Ernie Untereiner**

Director of Business Development, Arkieva